

AGENDA

COMMITTEE OF THE WHOLE WORKSHOP BOARD OF COUNTY COMMISSIONERS

Board Chambers
Suite 100
Escambia County Governmental Complex
221 Palafox Place

July 19, 2012 9:00 a.m.

Notice: This meeting is televised live on ECTV and recorded for rebroadcast on the same channel. Refer to your cable provider's channel lineup to find ECTV.

Call to Order

(PLEASE TURN YOUR CELL PHONE TO THE SILENCE OR OFF SETTING.)

- 2. Was the meeting properly advertised?
- 3. Recognition of Iraqi Students Visiting as Part of the U.S. Department of State Iraqi Young Leadership Exchange Program

(Jena Melancon - 5 min)

- A. Board Discussion
- B. Board Direction
- 4. Rural Work Program Presentation West Florida Regional Planning Council (Mary Beth Washnock 15 min)
 - A. Board Discussion
 - B Board Direction
- 5. <u>Convention and Visitor's Bureau (CVB) Governance Discussion Pensacola Bay Area Chamber of Commerce</u>

(Jim Hizer - 30 min)

- A. Board Discussion
- B. Board Direction
- 6. 4th Cent Tourist Development Tax Allocation

(Amy Lovoy - 15 min)

- A. Board Discussion
- B. Board Direction
- 7. <u>Adjourn</u>

Meeting Date: 07/19/2012

Issue: Recognition of Iraqi Students

From: Charles R. (Randy) Oliver, County Administrator

Information

3.

Recommendation:

Recognition of Iraqi Students Visiting as Part of the U.S. Department of State Iraqi Young Leadership Exchange Program

(Jena Melancon - 5 min)

A. Board Discussion

B. Board Direction

Attachments

IVLEP Info Sheet



Iraqi Young Leaders Exchange Program

The Iraqi Young Leaders Exchange Program (IYLEP) is a youth leadership exchange based in the U.S. for Iraqi and American teenagers ages 15 to 17. The program aims to develop a cadre of young adults in both countries who have a strong sense of civic responsibility, a commitment to community development, an awareness of current & global issues. The Iraqi students will spend four weeks in the U.S., beginning with civic education week in Washington, DC, and will spend a little over a week with host families across the U.S. before attending summer camp in Virginia and traveling to New York City.

The Iraqi participants are selected based on academic achievement, community service involvement, and English language competency. Highlights of their time in our country include homestays with local families, cultural events, and outdoor leadership activities.

Ten teenagers from the Pensacola area will be invited to join the Iraqi students in exploring civic participation through site visits, volunteerism, experiential learning activities, and leadership training for eleven days this summer (July 18 - 29). If you would like to participate in this special exchange, please complete and return an application to our office by **May 8, 2012**.

We are also looking for families with teenagers who are willing to homestay students during their time in town.

This will be our third year participating in IYLEP. To read more about this program, please visit our website at www.gulfcoastdiplomacy.org or at 595-1631

Gulf Coast Citizen Diplomacy Council 223 Palafox Place, Room 200 Pensacola, FL 32502

Meeting Date: 07/19/2012

Issue: Rural Work Program Presentation

From: Charles R. (Randy) Oliver, County Administrator

Information

4.

Recommendation:

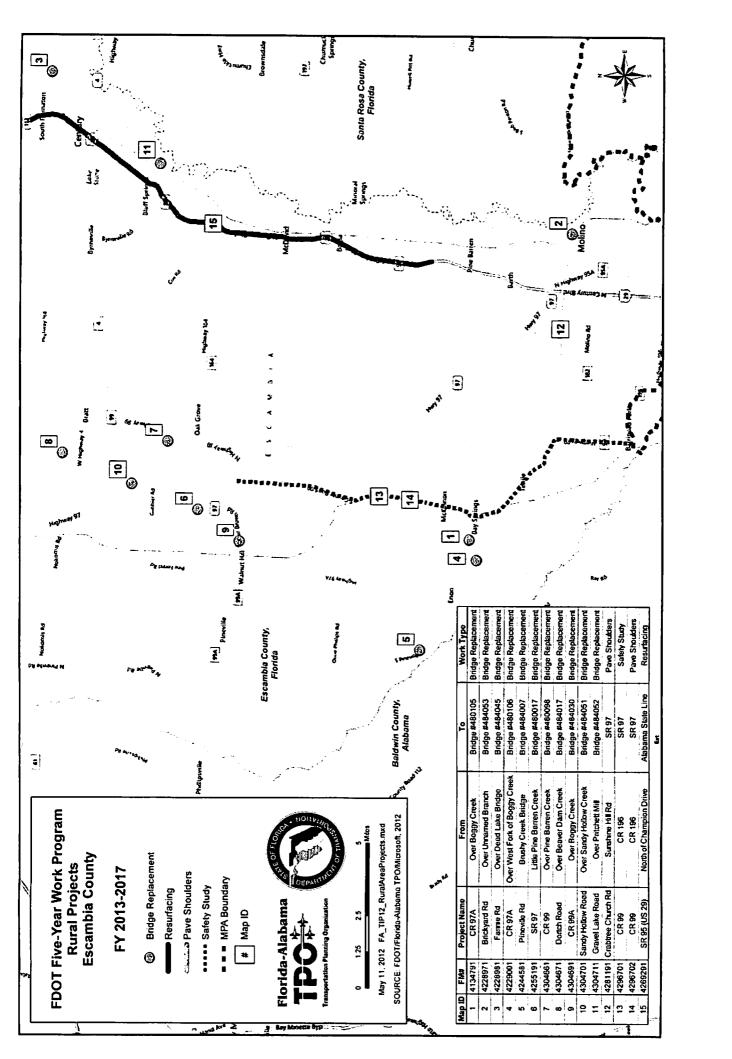
Rural Work Program Presentation - West Florida Regional Planning Council (Mary Beth Washnock - 15 min)

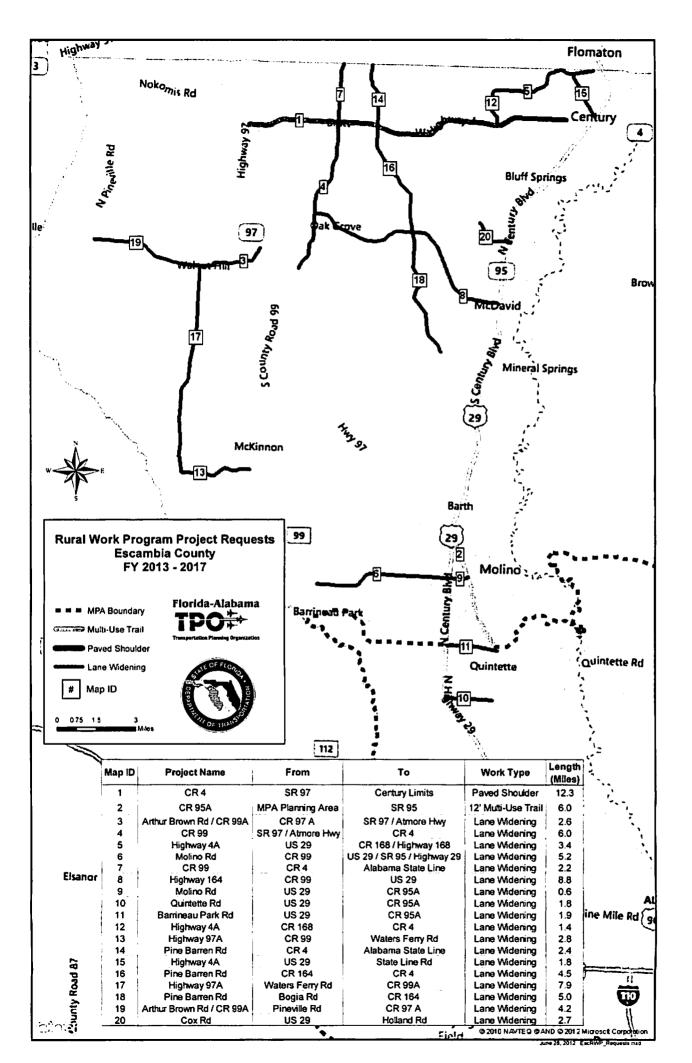
A. Board Discussion

B. Board Direction

Attachments

Rural Work Program Presentation





Meeting Date: 07/19/2012

Issue: Convention and Visitor's Bureau (CVB) Governance Discussion

From: Charles R. (Randy) Oliver, County Administrator

Information

5.

Recommendation:

<u>Convention and Visitor's Bureau (CVB) Governance Discussion - Pensacola Bay Area Chamber of Commerce</u>

(Jim Hizer - 30 min)

A. Board Discussion

B. Board Direction

Attachments

Chamber's Presentation

COMMITTEE OF THE WHOLE July 19, 2012

WHY BECOME UNIFIED?

The Pensacola Bay Area tourism community has created a long-term united front in order to utilize resources that will aid in promoting and distinguishing the area as a premier travel destination among competitors.

These efforts will optimize the region as a cohesive brand communicating a consistent marketing message.

COHESIVE BRAND, COHESIVE MESSAGE





THREE ENTITIES: ONE UNIFIED BUDGET ONE UNIFIED MESSAGE





PARTICIPANTS

The community has come together to reflect a united front for tourism, with participation from numerous significant entities.

PARTICIPANTS

- Visit Pensacola
- The Greater Pensacola Chamber
- Perdido Key Area Chamber of Commerce
- Pensacola Sports Association
- Innisfree Hotels
- Highpointe Hotels
- Gulf Coast African American Chamber of Commerce
- Simon Malls (Cordova Mall)
- LHS
- Downtown Improvement Board

- Portofino Island Resort
- University of West Florida
- The Lewis Bear Company
- Pensacola Beach Chamber of Commerce
- Pensacola Celebrity Chefs (Culinary Tourism)
- Great Southern Restaurant Group
- ResortQuest
- Davenport Properties

STEPS TAKEN TO WORK TOGETHER

- Create a Consolidated Budget
- Conduct a Cost Allocation Study
- Chairman of TACC for this year will be TDT Tax Collector
- Propose to create a 7th position for TACC who will be TDT Tax Collector

RESULTS OF COST ALLOCATION STUDY

- Saltmarsh, Cleaveland & Gund hired by Greater Pensacola Chamber Board of Directors to conduct independent review of annual administrative fee charged by Chamber for tourism at the request of hoteliers.
- Overall result: The Chamber significantly subsidizes tourism in the amount of \$300,000 + annually.

2011 = \$355,866

2010 = \$307,292

2009 = \$350,247

ACCOMPLISHMENTS

These dedicated professionals have achieved a tremendous amount while working collectively to:

- Create the tourism economic impact study and white paper, resulting in one unified budget of \$4.98 million
- Create a comprehensive RFQ for advertising
- Complete two rounds of RFQ analysis, including day-long review sessions, resulting in the hiring of BOHAN Advertising and Majority Opinion Research as the new agencies of record
- Form a Marketing Sub-Committee, where representatives from tourism organizations will aid in the evaluation of marketing initiatives, as well as provide feedback

RECOMMENDATION

It is the collective recommendation of Pensacola Bay Area tourism professionals that we continue to work together for the betterment of the economic growth of the region by supporting the tourism promotion function of the Greater Pensacola Chamber.

Meeting Date: 07/19/2012

Fourth Cent Tourist Development Tax Allocation Issue:

Amy Lovoy, Department Head From:

Information

6.

Recommendation:

4th Cent Tourist Development Tax Allocation

(Amy Lovoy - 15 min) A. Board Discussion

B. Board Direction

Attachments

4th Cent TDT Allocations

ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS 4TH CENT TOURIST DEVELOPMENT TAX RECAP FISCAL YEAR 2012-2013

	FY '13 Amount	
Description	Currently Allocated	
Revenues		
4th Cent Tourist Tax	<i>\$1,615,250</i>	
Fund Balance	400,000	
Less:		
Minimum Recommended Reserves	(150,000)	
5% Anticipated Receipts	(80,763)	
Total Revenues Net of Minimum Reserves	\$1,784,487	
Expenses		
Administrative Cost	80,763	
Marine Resources	152,625	
Naval Aviation Museum ¹	100,000	
Pensacola Chamber/VIC	642,500	
Pensacola Chamber/VIC (From 4th Cent Reserves)	250,000	
Skills USA 1	100,000	
Total Expenses	\$1,325,888	
Difference	\$458,599	

¹ Based on Board action to reduce Naval Aviation Museum allocation for FY 13 and reallocate to Skills USA

Fourth Cent Tourist Development Tax Allocations for Fiscal Year 2013

Amount Available \$1,551,099

	FY '012 Amount Amended	FY '013 Amount Requested	FY '013 Amount Currently Allocated
Fourth Cent Tourist Development Tax			
African-American Heritage Society	\$25,000	\$25,000	\$0
Arts, Culture & Entertainment	250,000	300,000	0
Galvez Filming	25,000	0	0
Historic Preservation Board	70,000	70,000	0
Maritime Park	25,000	0	0
Naval Aviation Museum	200,000	200,000	100,000
Pensacola Alumni Charity Event	6,000	0	0
Pensacola Chamber/VIC	600,000	806,000	642,500
Pensacola Chamber/VIC (From 4th Cent Reserves)	0	0	250,000
Pensacola Musem of Art	15,000	15,000	0
Sertoma 4th of July	75,000	75,000	0
Skills USA 1	0	108,000	100,000
St. Michael's Cemetery	25,000	25,000	0
Total Fourth Cent Tourist Development Tax	\$1,316,000	\$1,624,000	\$1,092,500
Amount Remaining			\$458,599

¹ Skills USA was funded from the 3-Cents Tourist Development in FY12 for \$77,500